

Company profile of Dyna aircon

Introduction: We are a professionally managed company undertaking turn key projects in the field of air-conditioning and other related areas, under the aegis and guiding principles of, **Mr. Rakesh Wadhwa, Managing director, Mechanical engineer (B.TECH) from the prestigious IIT Delhi (1975 batch) and specialised in Air-conditioning.**

The company was founded in **1985** and has been executing projects of all magnitudes and complexity for varied clients in all corners of the country.

We take pride in our work and also in sharing our list of clients who we have successfully partnered and exceeded their expectations from us. Our client list includes organizations from various fields such as pharmaceuticals, IT, health care, BPO's, Software research etc. Over the span of **15 years** we have delivered time bound turn key projects for companies like Cadence, Adobe, Microsoft, Hughes software, Max hospital, Nokia etc.

Such is our dedication and commitment towards our work and beating deadlines, that we share a unique and distinct record in the industry of having done multiple phases and projects one after the other for many of our satisfied clients. Eg: Xansa , Nokia, Adobe, Cadence, IBM Daksh, Deutsche bank, Vertex 7c's, Hughes software and many more.

For further details on our client list please visit our website at www.dynaaircon.com

We do not believe in compromises, and employ amongst our workforce a unique blend of the most talented and experienced personnel who have served us for diligently for a long time coupled with fresh intakes from time to time to strengthen the bench.

Our team believes in alleviating the usual maladies that our faced by clients, consultants and PMC's such as poor quality, deadline violations etc. We believe in delivering the project, with the best possible quality, within the given time frame, on a consistent basis.

Strengths:

1. **Company ethos and guiding principles:** As imbibed from our managing director and founding employees, our company DNA speaks of focussing on compromising on quality, timelines, client satisfaction and being fair and honest to our suppliers, sub-contractors and other associated partners.

2. **Our key personnel:** As it is rightly remarked that an organization is as great as the collective greatness of its employees, we pride in retaining the most talented and respected workforce in the sector. It is composed of a healthy mix of senior employee's having served us since the inception of the company and also bringing in youth to strengthen the bench and support teams.

Having successfully implemented and executed multiple projects in various fields, these key personnel bring to the table a unique blend of wisdom and comfort with client's requirements, which in turn makes it easier to deliver tailor made solutions.

3. **Size of the organization**: We are an appropriately sized organization, which imparts us the flexibility and a much faster response time than our competitors. Also, when push gets to shove, we can adjust better than most other companies in this field to bolster our support staff.

4. **Infrastructural capabilities**:

- Dyna aircon has an in-house design and development department which is headed by Mr. Gurcharan Singh, a well-known and respected gentleman with years of experience and having served abroad in Dubai. The team of draughtsman under him work on the latest hardware and software (AUTOCAD) to generate comprehensive drawings which form the backbone of any project.
- We have a complete maintenance and commissioning replete with qualified and professional staff in the field and having served Dyna since its inception, to tackle the intricacies of project commissioning.
- Our accounts department is headed by Mr. Ashwani Anand, who is extremely well versed in the intricacies of commercial and legal terminologies which form potential bottlenecks in the project ordering and execution stages.
- Our projects team is headed by Mr. Mohit Gulati and Mr. Anil Kathpalia, both certified mechanical engineers from DCE and REC kurukshetra and having been with Dyna for over 7 and 14 years respectively. They are reported to by a team of well qualified project supervisors who are degree and diploma holders etc. having served us for many years.
- Finally, our sales and marketing team headed by the managing director Mr. Rakesh Wadhwa and sub-ordinated by Mr. Naresh arora and Mr. Rishabh Wadhwa, who is a certified engineer and M.B.A from FORE school of management.

5. **Our clients**: A man is known by the company he keeps. We wish to be associated with our esteemed clients. This not only reinforces our commitment to work harder and deliver better results, but is also a testimonial of the effort we put in as a team to achieve complete client satisfaction. For a more intensive list please refer to our website: www.dynaaircon.com

6. **Our commitment**: Having successfully bid and completed close to 500 projects, we are proud to state that we do not have any track record of exceeding mutually agreed upon project completion timelines or client dissatisfaction. We believe in fostering the relationship and working in harmony with other contractors to insure direct as well as indirect support to the project. We steadfastly pursue our goals to achieve 100% client satisfaction and in the process further our cause and reputation.

7. Our relationships with other partners: As such we share an excellent rapport with the major vendors / suppliers / contractors / sub-contractors / PMC's / consultants etc. This is primarily owing to our transparent culture and this instils a sense of confidence in our partners while dealing with us.

We are proud to pronounce ourselves as one the most consistent and time abiding paymasters in the industry and have no legal cases / misunderstandings pending against us. Our company has worked with all the major consultants / PMC's in the industry and share an excellent corporate level understanding with each.

8. Nature of commitment to client: Our resolve is in nurturing relationships and respecting the faith placed in us by the client and his team. We don't look at a project just for that one time, for us its an ongoing relationship, a process, to be perfected and nurtured. Having completed over 500 projects, the interesting thing of note here is the number of repeat orders that our esteemed but demanding clients have bestowed upon us in view of the work we have done for them.

Why you should choose Dyna?

1. We maintain and hold our prices through out the length of the project irrespective of price fluctuations in the market.
2. We employ the best in the class key personnel who have blended experience with technical knowledge to give u absolutely uncompromised project leadership and strict adherence to quality and time lines.
3. Our infrastructure is one of the best in the industry providing un-matched follow up times to make sure your project gets delivered on time, every time.
4. Our professional approach and transparency insures client comfort and minimum lead time.
5. We are known by our client list. Having worked with the most demanding clients we are well aware of your demands and endeavour to fulfil them to the hilt.

In lieu of the following, we hope to hear from you as soon as possible to discuss your specific project requirements and initiate dialogue for the same.